Tradelink Electronic Commerce Limited
貿易通電子貿易有限公司

(Incorporated in Hong Kong under the Companies Ordinance with limited liability)

("the Company")

(Stock Code: 536)

ANNOUNCEMENT OF FINAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2010

The Board of Directors (the "Board") of Tradelink Electronic Commerce Limited ("Tradelink" or the "Company") is pleased to announce the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 December 2010.

FINANCIAL HIGHLIGHTS

	Note	**Year ended 31 December 2010** ***(HK$'000)***	Year ended 31 December 2009 *(HK$'000)*
Turnover	*3*	**216,091**	199,225
Profit from operations		**85,581**	58,598
Profit for the year		**69,259**	45,032
Attributable to:			
Equity shareholders of the Company		**69,259**	45,111
Non-controlling interests		**–**	(79)
Total assets		**562,369**	549,794
Net assets		**336,281**	322,854
Dividend per share	*8*		
Interim		**HK cents 2.5**	HK cents 1.752
Proposed final		**HK cents 6.3**	HK cents 4.0
Earnings per share	*9*		
Basic		**HK cents 9.0**	HK cents 5.8
Diluted		**HK cents 8.9**	HK cents 5.8
Issued and fully paid ordinary shares (in '000)			
As at 31 December		**778,606**	778,306
Weighted average number of ordinary shares (basic) outstanding as at 31 December		**765,706**	773,681

CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2010

	Note	**2010** ***(HK$'000)***	2009 *(HK$'000)*
Turnover	*3*	**216,091**	199,225
Interest income		**8,028**	5,937
Other income	*5*	**12,408**	–
Staff costs		**(84,757)**	(82,334)
Depreciation		**(20,877)**	(18,656)
Other operating expenses		**(45,312)**	(45,574)
Profit from operations		**85,581**	58,598
Share of results of associates		**(3,989)**	(2,037)
Profit before taxation	*6*	**81,592**	56,561
Taxation	*7*	**(12,333)**	(11,529)
Profit for the year		**69,259**	45,032
Attributable to:			
Equity shareholders of the Company		**69,259**	45,111
Non-controlling interests		**–**	(79)
Profit for the year		**69,259**	45,032
Earnings per share	*9*		
Basic		**HK cents 9.0**	HK cents 5.8
Diluted		**HK cents 8.9**	HK cents 5.8

Details of dividends payable to equity shareholders of the Company are set out in *Note 8*.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2010

	2010	2009
	(HK$'000)	*(HK$'000)*
Profit for the year	**69,259**	45,032
Other comprehensive income for the year (after tax):		
Exchange difference on translation of financial statements of overseas associates	**2,720**	529
Available-for-sale debt securities: net movement in fair value reserve	**(2,415)**	1,731
Total comprehensive income for the year	**69,564**	47,292
Attributable to:		
Equity shareholders of the Company	**69,564**	47,371
Non-controlling interests	**–**	(79)
Total comprehensive income for the year	**69,564**	47,292

CONSOLIDATED BALANCE SHEET

As at 31 December 2010

	Note	**2010** ***(HK$'000)***	2009 *(HK$'000)*
Non-current assets			
Fixed assets		**58,712**	64,999
Goodwill		**9,976**	9,976
Interest in associates	*10*	**78,744**	23,659
		147,432	98,634
Current assets			
Trade receivables	*12*	**22,916**	22,503
Other receivables and prepayments		**19,297**	28,913
Other financial assets	*11*	**156,739**	147,373
Deposits with bank		**118,500**	5,000
Cash and cash equivalents		**97,485**	247,371
		414,937	451,160
Current liabilities			
Trade creditors, accounts payable and other payables	*13*	**219,307**	220,096
Taxation		**350**	3,867
		219,657	223,963
Net current assets		**195,280**	227,197
Total assets less current liabilities		**342,712**	325,831
Non-current liabilities			
Provision for long service payments		**2,677**	2,405
Deferred taxation		**3,754**	572
		6,431	2,977
NET ASSETS		**336,281**	322,854
Capital and Reserves			
Share capital	*14*	**155,721**	155,661
Reserves		**180,560**	167,193
TOTAL EQUITY		**336,281**	322,854

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2010

		Attributable to equity shareholders of the Company									
	Note	**Share capital** *(HK$'000)*	**Share premium** *(HK$'000)*	**Shares held for Share Award Scheme** *(HK$'000)*	**Capital reserve** *(HK$'000)*	**Exchange reserve** *(HK$'000)*	**Fair value reserve** *(HK$'000)*	**Retained profits** *(HK$'000)*	**Total** *(HK$'000)*	**Non-controlling interests** *(HK$'000)*	**Total equity** *(HK$'000)*
As at 1 January 2009		155,661	118,007	–	6,336	–	–	56,476	336,480	280	336,760
Changes in equity for 2009											
Dividends approved in respect of the previous year		–	–	–	–	–	–	(42,962)	(42,962)	–	(42,962)
Equity-settled share-based transactions		–	–	–	990	–	–	–	990	–	990
Changes in shares held for share award scheme		–	–	(5,389)	–	–	–	–	(5,389)	–	(5,389)
Lapse of share options		–	–	–	(1,048)	–	–	1,048	–	–	–
Acquisition of non-controlling interests		–	–	–	–	–	–	–	–	(201)	(201)
Total comprehensive income for the year		–	–	–	–	529	1,731	45,111	47,371	(79)	47,292
Dividends declared in respect of the current year	*8*	–	–	–	–	–	–	(13,636)	(13,636)	–	(13,636)
As at 31 December 2009 and 1 January 2010		**155,661**	**118,007**	**(5,389)**	**6,278**	**529**	**1,731**	**46,037**	**322,854**	**–**	**322,854**
Changes in equity for 2010											
Dividends approved in respect of the previous year	*8*	**–**	**–**	**–**	**–**	**–**	**–**	**(31,144)**	**(31,144)**	**–**	**(31,144)**
Issue of new shares	*14*	**60**	**210**	**–**	**–**	**–**	**–**	**–**	**270**	**–**	**270**
Equity-settled share-based transactions		**–**	**–**	**–**	**912**	**–**	**–**	**–**	**912**	**–**	**912**
Changes in shares held for share award scheme		**–**	**–**	**(6,710)**	**–**	**–**	**–**	**–**	**(6,710)**	**–**	**(6,710)**
Vesting of awarded shares		**–**	**–**	**556**	**(556)**	**–**	**–**	**–**	**–**	**–**	**–**
Lapse of share options		**–**	**–**	**–**	**(1,194)**	**–**	**–**	**1,194**	**–**	**–**	**–**
Total comprehensive income for the year		**–**	**–**	**–**	**–**	**2,720**	**(2,415)**	**69,259**	**69,564**	**–**	**69,564**
Dividends declared in respect of the current year	*8*	**–**	**–**	**–**	**–**	**–**	**–**	**(19,465)**	**(19,465)**	**–**	**(19,465)**
As at 31 December 2010		**155,721**	**118,217**	**(11,543)**	**5,440**	**3,249**	**(684)**	**65,881**	**336,281**	**–**	**336,281**

Notes:

1. Basis of preparation

The consolidated financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual HKFRSs, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. The consolidated financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities ("Listing Rules") on The Stock Exchange of Hong Kong Limited ("the SEHK").

The consolidated financial statements for the year ended 31 December 2010, comprise the Group and the Group's interest in associates.

The measurement basis used in the preparation of the financial statements is the historical cost basis, except for available-for-sale debt securities, which are stated at their fair value *(Note 11)*.

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

2. Changes in accounting policies

The HKICPA has issued two revised HKFRSs, a number of amendments to HKFRSs and two new Interpretations that are first effective for the current accounting period of the Group and the Company. Of these, the following developments are relevant to the Group's financial statements:

- HKFRS 3 (revised 2008), Business combinations
- Amendments to HKAS 27, Consolidated and separate financial statements
- Improvements to HKFRSs (2009)

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

These developments resulted in changes in accounting policy but none of these changes in policy have a material impact on the current or comparative periods.

3. Turnover

The principal business of the Group is the provision of front-end Government Electronic Trading Services ("GETS") for processing certain official trade-related documents. Turnover represents the value of services provided and goods supplied to customers. The amount of each significant category of revenue recognised in turnover during the year is as follows:

	2010	2009
	(HK$'000)	*(HK$'000)*
Transaction and handling fees	**183,929**	175,152
Annual subscription and registration fees	**17,044**	16,691
Others	**15,118**	7,382
	216,091	199,225

4. Segment reporting

HKFRS 8 requires disclosures of operating segment information based on information reported to the Group's senior management for the purposes of resource allocation and performance assessment. From the perspective of the Group's senior management, it is considered that assessment of operating performance is focused on the Group as a whole, as all of the Group's activities are considered to be primarily depending on the volume of trading activities in Hong Kong and are highly integrated and interdependent on each other. Resources are allocated based on what is beneficial for the Group rather than any particular department. Therefore, management considers the Group continuous to have one operating segment under the requirement of HKFRS 8.

5. Other income

	2010	2009
	(HK$'000)	*(HK$'000)*
Gain on disposal of available-for-sale debt securities	**10,508**	–
Recovery of loan to an associate previously written off	**1,900**	–
	12,408	–

6. Profit before taxation

Profit before taxation is arrived at after charging/(crediting):

	2010	2009
	(HK$'000)	*(HK$'000)*
Staff costs:		
Salaries, wages and other benefits	**81,526**	78,870
Contributions to defined contribution retirement plan	**2,319**	2,474
Equity-settled share-based payment expenses		
– share option schemes	**131**	533
– share award scheme	**781**	457
	84,757	82,334
Other items:		
Auditors' remuneration	**747**	702
Depreciation		
– assets held for use under finance lease	**143**	142
– other assets	**20,734**	18,514
Operating lease charges in respect of properties	**1,652**	1,926
Net foreign exchange (gain)/loss	**(664)**	47

7. Taxation

	2010	2009
	(HK$'000)	*(HK$'000)*
Provision for Hong Kong Profits Tax for the year	**9,070**	11,629
Provision for overseas tax for the year	**84**	68
Over-provision in respect of prior years	**(3)**	(22)
Deferred taxation	**3,182**	(146)
	12,333	11,529

The provision for Hong Kong Profits Tax for 2010 is calculated at 16.5% (2009:16.5%) of the estimated assessable profits for the year.

8. Dividends

	2010	2009
	(HK$'000)	*(HK$'000)*
Interim	**19,465**	13,636
Proposed final	**49,052**	31,132
	68,517	44,768

The final dividend proposed after the balance sheet date has not been recognised as a liability at the balance sheet date.

9. Earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of HK$69,259,000 (2009: HK$45,111,000) and the weighted average number of 765,706,000 ordinary shares (2009: 773,681,000 shares) in issue during the year less shares held for share award scheme.

The calculation of diluted earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of HK$69,259,000 (2009: HK$45,111,000) and the weighted average number of ordinary shares of 778,516,000 (2009: 778,306,000 shares) after adjusting for the effect of the potential dilution from ordinary shares issuable under the Company's share option schemes and share award scheme.

10. Interest in associates

In April 2010, the Company acquired 25.17% equity interest in 國富瑞數據系統有限公司 China International Data Systems Co., Ltd. (previously known as 北京長電智源光電子有限公司 Beijing Changdian Zhiyuan Optoelectronic Co., Ltd.) ("Changdian") for a cash consideration of RMB50,000,000. Changdian is a sino-foreign equity joint venture with duration of operation of 30 years. Changdian's principal business is the development of data centres in Beijing for the provision of disaster recovery, business continuity services and other IT outsourcing services. No goodwill was recognised upon acquisition of the 25.17% equity interest based on the initial accounting of the acquisition. Amendments may be made to the goodwill amount in the period up to 12 months from the date of acquisition.

11. Other financial assets

	2010	2009
	(HK$'000)	*(HK$'000)*
Current		
Available-for-sale debt securities at fair value		
– unlisted	**1,523**	–
– listed in Hong Kong	**35,415**	76,858
– listed outside Hong Kong	**119,801**	70,515
	156,739	147,373

As at 31 December 2010, the Group held corporate bonds and designated the instruments as available-for-sale debt securities with fair value changes recognised in other comprehensive income and accumulated separately in equity in the fair value reserve.

12. Trade receivables

Credit terms granted by the Group to customers generally range from one week to one month. An ageing analysis of trade receivables, based on the invoice date is as follows:

	2010	2009
	(HK$'000)	*(HK$'000)*
Current	**21,881**	21,872
1 to 3 months overdue	**683**	475
More than 3 months overdue but less than 12 months overdue	**352**	156
	22,916	22,503

All the above balances are expected to be recovered within one year and they are generally covered by customer deposits received from customers.

13. Trade creditors, accounts payable and other payables

	2010	2009
	(HK$'000)	*(HK$'000)*
Trade creditors (due on demand or within 1 month)	**11,958**	11,528
Customer deposits received	**166,187**	168,509
Accrued charges and other payables	**41,162**	40,059
	219,307	220,096

Customer deposits received are refundable on demand.

14. Share capital

	2010		2009	
	Number of shares ***(in '000)***	**Amounts** ***(HK$'000)***	Number of shares *(in '000)*	Amounts *(HK$'000)*
Authorised:				
Ordinary shares of HK$0.20 (2009: HK$0.20) each	**1,250,000**	**250,000**	1,250,000	250,000
Ordinary shares, issued and fully paid:				
As at 1 January	**778,306**	**155,661**	778,306	155,661
Shares issued under share option schemes	**300**	**60**	–	–
As at 31 December	**778,606**	**155,721**	778,306	155,661

15. Shares held for share award scheme

On 16 March 2009, the Board adopted a Share Award Scheme ("the Scheme") as a means of rewarding and retaining employees at the grade of assistant manager or above within the Group.

The shares awarded under the Scheme are acquired from the open market. The net consideration paid, including any directly attributable incremental costs, is presented as "Shares held for Share Award Scheme" and deducted from total equity.

During the year, the Company acquired, through a trustee, a total of 8,394,000 ordinary shares of the Company from the open market at a total cash consideration of approximately HK$7,304,000 before transaction costs.

General

The year witnessed the commencement of our new 7-year licence to provide front-end GETS services ("GETS II") and our new contract to provide Call Centre Services under the Road Cargo System ("ROCARS"). Both were launched successfully at the beginning of 2010 without any problem.

The year also witnessed a recovery of our revenue from below the HK$200 million mark in 2009 to HK$216 million. Although this represents only an 8.5% improvement over 2009, the entire increase went straight to our bottom line since we were able to hold our costs largely at 2009 levels. As a result, the 8.5% increase in turnover together with the other income recorded during the year at HK$12.4 million translated to a 46.1% increase in our profit from operations, up from HK$58.6 million to HK$85.6 million. Particularly pleasing is the significant improvement in our margins from 29.4% to 39.6%.

2010 was thus a threshold year for us, arresting the trend of falling revenue, diminishing margins and declining profits since our listing in 2005. We are committed to continuing this reversal in the coming year.

Business Review

Tradelink/DTTN

Tradelink's core business of providing front-end GETS services recorded an increase of 6% in 2010 compared with 2009 while the whole market grew by 10%. As mentioned in our 2010 Interim Report, the reduction in our market share for this year was anticipated as it was due mainly to the introduction of a third service provider in January 2010. With the third service provider, competition in the GETS market will inevitably intensify, putting pressure on our future revenue and margins. For this reason, we will need to further address our costs and devise plans to re-orientate our business to meet the challenge.

During 2010, we successfully tendered for the Hongkong Post's services to collect paper trade declarations from users without the facilities to submit the documents electronically to the Government. (Hongkong Post previously provided the service to one of our competitors.) The Hongkong Post service on our behalf, commenced in November 2010 at 17 designated post offices, will extend Tradelink's reach significantly and enhance our service to traders.

Regarding our commercial services, leveraging on Tradelink applications and Digital Trade and Transportation Network ("DTTN") functionalities, we continued to make steady progress during the year in promoting our total solutions to the logistics and manufacturing industry, both in Hong Kong and in China. New customers were enabled to use our solutions to automate their shipping/logistics processes to transact electronically with the Government and their trading partners, achieving efficiencies and cost savings. We also assisted a number of our existing customers to further enhance our solutions for them to support new business processes and/or new partners, allowing them to achieve greater benefits.

Regarding our overall Tradelink/DTTN integration initiative, underway since our acquisition of Digital Trade and Transportation Network Limited ("DTTNCo") in March 2009, the first phase, involving the integration of the operations of the two companies, was completed in mid-2009. The second phase, involving the technical integration of the two computer platforms, which commenced in late 2009, continued into 2010. By mid-2010, we completed the consolidation of common peripherals and ancillary facilities while the proof-of-concept for the integration of all applications on the two computer platforms was successfully completed by year-end. This will pave the way for completion of integration work during 2011. Once completed, we will be able to reap the full benefits of our acquisition of DTTNCo, achieve cost savings and further improve our service offerings.

Digi-Sign

During 2010, Digi-Sign Certification Services Limited ("Digi-Sign") also made very encouraging progress.

As part of its traditional digital certification business, it entered into an agreement with a service provider operating one of the biggest Automatic Teller Machines ("ATM") network in Hong Kong and Macau to provide digital certification services to facilitate the adoption and deployment of the next generation chip-based ATM cards in both Special Administrative Regions. The project opens up potential business opportunities for Digi-Sign to offer its digital certification services for ATM cards issued by banks using that ATM network.

In addition, it continued its expansion into the e-banking security market by successfully assisting several major banks in Hong Kong to upgrade their e-banking authentication systems to fully comply with the security guidelines of the Hong Kong Monetary Authority. Leveraging on this experience, Digi-Sign is in the final stages of discussions with a major bank in Hong Kong regarding the provision of security token services to meet their e-banking needs. Plans to extend the service to a consortium of other banks, under a proposed common authentication scheme, are also in train. These too could open up additional business opportunities for Digi-Sign.

China

As regards our activities in the China market, we continued to pursue the strategy began in 2008/9 of expanding our activities there through engaging strategic partners. Our two joint ventures in Beijing, i.e. the logistics park at Pinggu and the Data Centre operated by Changdian, both commenced operations during the latter stages of 2010. Although both operated at a loss for the year as they are still in their start-up phases, we expect them to turn profitable in 2011. At the same time, business at our third joint venture in Guangzhou saw a marked recovery during the year, turning in a profit of RMB6.3 million for 2010, a 99% increase year on year.

Apart from these investments, we are exploring a number of other partnership arrangements in China, all aimed at improving our ability to penetrate the market more efficiently and effectively. As these either involve agreements to cross-sell each other's products/services or to market jointly developed systems/services, these discussions have been concentrated with partners with core competencies that are complementary to ours and who have a high degree of synergy with our business activities. If successful, these will improve our ability to market our services in China.

Financial Review

The Group's overall turnover for the year was HK$216.1 million, increased by 8.5% as a result of the growth of the GETS market. The Group's operating expenses before depreciation rose by 1.7% from HK$127.9 million in 2009 to HK$130.1 million in 2010.

During the year, the Group recorded other income of HK$12.4 million which included a gain on disposal of available-for-sale debt securities at HK$10.5 million and recovery of loan to an associate previously written off at HK$1.9 million. No other income was recorded in 2009.

Depreciation charges for 2010 amounted to HK$20.9 million, HK$2.2 million higher than in 2009. The increase was due to the full year impact of the consolidation of depreciation charges for DTTNCo in 2010 and the capital expenditure on the upgrade of our GETS computer platform in compliance with the GETS II Contract requirements.

Profit from operations for 2010 was HK$85.6 million, an increase of 46.1% as compared to HK$58.6 million in 2009.

For the year, the net amount of losses shared from associates was HK$4.0 million. As compared to 2009, this represents an increase of HK$2.0 million.

Profit for the year after taxation for the Group increased by 54.0% to HK$69.3 million.

Basic earnings per ordinary share increased from HK cents 5.8 in 2009 to HK cents 9.0 in 2010.

Liquidity and Financial Position

As at 31 December 2010, the Group had total cash and bank deposits of HK$216.0 million (31 December 2009: HK$252.4 million). The Group invested in corporate bonds/notes which were treated as available-for-sale debt securities at the market value of HK$156.7 million on the balance sheet date. Total assets and net assets of the Group amounted to HK$562.4 million (31 December 2009: HK$549.8 million) and HK$336.3 million (31 December 2009: HK$322.9 million) respectively.

As at 31 December 2010, the Group had no borrowings (31 December 2009: Nil).

Capital and Reserves

As at 31 December 2010, the capital and reserves attributable to equity shareholders stood at HK$336.3 million, an increase of HK$13.4 million from 2009.

Charges on Assets and Contingent Liabilities

Pursuant to the 2003 and 2004 GETS Agreements, the Group was obliged to provide two bank guarantees, totaling HK$2.1 million, to the Government for the due performance of the Contracts. Upon the expiry of the Contracts on 31 December 2009, the guarantees were cancelled on 9 July 2010.

As at 31 December 2010, the Group still has one bank guarantee, in the amount of HK$2.1 million, to the Government for the due performance of our GETS II Contract, which will remain in effect from 1 January 2010 to 31 December 2016. In addition, we have one performance bond, in the amount of HK$0.6 million, for the due performance of the call centre service under the ROCARS. These are secured by a charge over our deposits and are subject to review annually.

The Group provides a bank guarantee, in the amount of HK$1.2 million, in respect of a revolving credit facility granted to Telstra Technology Services (Hong Kong) Limited, an associate of the Group. The guarantee is a continuing security and may not be released or discharged until the expiration of six months after payment, discharge or satisfaction in full of the guaranteed liability.

The Group did not have any other charges on its assets.

Capital Commitments

Capital commitments outstanding as at 31 December 2010 not provided for in the financial statements amounted to HK$0.7 million (31 December 2009: HK$6.5 million). They are mainly in respect of our hardware platform, software and computer equipment.

Employees and Remuneration Policy

As planned, we moved part of our back office operations to Guangzhou to save costs. Our office in Guangzhou became fully functional in the third quarter of 2010.

As at 31 December 2010, the Group employed 279 staff (2009: 287). 238 staff work in Hong Kong, 4 are based in Beijing and 37 in Guangzhou. The related staff costs for the year totaled HK$84.8 million (2009: HK$82.3 million).

The Group's remuneration policy is that all employees are rewarded on the basis of market salary levels. In addition to salaries, the Group provides staff benefits including medical insurance and contribution to staff's mandatory provident fund. To motivate and reward staff performance, the Group established a discretionary performance bonus scheme for general staff.

The Company operates two share option schemes and a share award scheme to reward the performance of employees at the assistant manger grade and above. Since implementation of the share award scheme in 2009, no additional options have been granted to employees although options previously granted remain valid.

Exposure to Fluctuation in Exchange Rates and Related Hedges

As at 31 December 2010, the Group had no foreign exchange exposure and related hedges.

Audit Committee

The Company's Audit Committee has reviewed the accounting policies adopted by the Group and the consolidated financial statements for the year ended 31 December 2010.

Dividend

The Board has recommended payment of a final dividend of HK cents 6.3 per share (2009: HK cents 4.0 per share) for the year ended 31 December 2010 to shareholders subject to the approval of shareholders of the Company at the forthcoming annual general meeting. The final dividend will be paid to shareholders whose names appear on the Register of Members of the Company on 17 May 2011, on or about 30 May 2011.

On 8 October 2010, the Company paid an interim dividend of HK cents 2.5 per share (2009: HK cents 1.752 per share) to shareholders. The total amount of 2010 interim dividend paid and 2010 final dividend payable is 100% of the Group's profit attributable to shareholders for 2010.

The Board would also like to draw the attention of shareholders to the Company's dividend policy. This policy was enunciated at the time of the IPO in 2005, which is that the Company will pay not less than 60% of its distributable profit as dividend. The fact that the Company has paid out 100% of its distributable profit over the last five years does not mean that the dividend policy has changed.

Closure of Register of Members

The Register of Members will be closed from 17 May to 20 May 2011 both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the final dividend, all transfer of shares accompanied by share certificates and transfer form must be lodged with Company's Registrar, Computershare Hong Kong Investor Services Limited, Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, for registration not later than 4:30 pm on 16 May 2011.

Purchase, Sale or Redemption of the Company's Listed Securities

During the twelve months ended 31 December 2010, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of its listed securities, other than those purchased for the Share Award Scheme by its trustee *(Note 15)*.

Compliance with the Code on Corporate Governance Practices

The Company is committed to maintaining a high standard of corporate governance. It continuously ensures its operations comply with the provisions set out in the Code on Corporate Governance Practices ("CG Code") contained in Appendix 14 of the Listing Rules on the SEHK.

The Board of Directors and Management are dedicated to operating a sound and effective system of internal control and risk management to safeguard shareholders' investment and the Company's assets.

As part of its on-going effort, during the year, the Company continued to assess its internal control system taking reference from the internal control framework laid down by COSO (The Committee of Sponsoring Organisations of the Treadway Commission, 1994). Efforts were made to assess the Company's internal control system against five elements, namely control environment, risk assessment, control activities, communication and monitoring. In addition, the Company also carried out a high-level risk assessment review. Conducted in the form of a self-risk assessment completed by relevant department heads and supplemented by some high-level and independent risk control tests conducted by the Company's Internal Audit Department, the review covered the Company's operations in Hong Kong and associated key processes and sub-processes grouped under areas including strategic management, core business process and resources management.

Based on the results of the above assessment and review, the Board is satisfied that the internal control and risk management system of the Company is adequate and effective. The Company will continue to emphasise the need for good corporate governance and maintain an effective internal control and risk management system for the Company in the years to come.

Publication of Financial Information

The annual report of the Group for the year ended 31 December 2010 containing all the detailed information will be dispatched to shareholders and available at the Company's website www.tradelink.com.hk in April 2011.

Annual General Meeting

It is proposed that the Annual General Meeting of the Company be held on 20 May 2011. Notice of the Annual General Meeting will be published and issued to shareholders in due course.

By Order of the Board
Tradelink Electronic Commerce Limited
LEE Nai Shee, Harry
Chairman

Hong Kong, 22 March 2011

As at the date of this announcement, the Board of Directors of the Company comprises the following Directors:

Non-executive Directors:
Dr. LEE Nai Shee, Harry, S.B.S., J.P. *(Chairman)*
Ms. CHAN Wai Yan, Ann
Mr. IP Sing Chi, Eric
Mr. KIHM Lutz Hans, Michael
Mr. WEBB Lawrence

Executive Directors:
Mr. WU Wai Chung, Michael
Mr. SEE Chi Kwok, Felix
Ms. CHUNG Shun Kwan, Emily

Independent Non-executive Directors:
Mr. CHAK Hubert
Mr. CHAU Tak Hay
Mr. CHUNG Wai Kwok, Jimmy
Mr. HO Lap Kee, Sunny
Mr. YUEN Kam Ho, George