

Stock Price (31 Mar 2026): HK\$1.10

52 week Range: HK0.90 - 1.10

Total Issued Shares (As at 31 Mar 2026):

3 month Average Volume: 812,934

Market Cap: HK\$874 Million

794,633,719

COMPANY OVERVIEW

Tradelink Electronic Commerce Limited ("Tradelink") (Stock Code : 536) is Hong Kong's digital efficiency pioneer. Since 1997, the company has successfully brought the advantage of its e-solutions to tens of thousands of organisations. Tradelink has pioneered numerous innovative business technology applications in Hong Kong. In addition to leading the city's business-to-government document compliance market, the company also offers expertise in supply chain and identity management solutions. Tradelink customers span all industry sectors. The company has earned the trust of governments, multinationals, and small and medium businesses alike.

E-Commerce

Government Electronic Trading Services ("GETS")

Tradelink has been providing GETS for the HK trading community since 1997. The current licence which runs from 2019 to 2024 has been extended by the Government for a further period of three years up to the end of 2027. Our GETS include:

- ▶ **Import & Export Trade Declarations**
- ▶ **Dutiable Commodities Permit**
- ▶ **Electronic Cargo Manifest**
- ▶ **Certificate of Origin**

Supply Chain Solutions ("SCS")

With our profound domain knowledge in the trade and logistics industry, Tradelink has developed business solutions that facilitate and integrate workflows of stakeholders in the supply chain helping them to enhance their competitive edges. Our solutions include:

- ▶ **Warehouse Management**
- ▶ **Transportation Management**
- ▶ **Trader Documentation Service**
- ▶ **Payment Solutions**
- ▶ **Supply Chain Business Consultation**

Identity Management

Leverage Tradelink's unique status as a Recognized Certification Authority in Hong Kong via its wholly-owned subsidiary, Digi-Sign and sound domain knowledge in IT security, Tradelink offers state-of-the-art solutions for identity management that can be deployed across different industries for a wide range of applications. Our solutions include:

- ▶ **Electronic Know-Your-Customer (eKYC)**
- ▶ **Multi-Factor Authentication (MFA)**
- ▶ **Deepfake Detection**
- ▶ **Trusted Signing Solutions**
- ▶ **TD-Sign**
- ▶ **Digital Certificates**

Other Services

Tradelink provides GETS-related services including paper-to-electronic conversion services, Road Cargo System ("ROCARS"), ROCARS and Trade Single Window (Phases 1, 2 and 3) call centre services on behalf of Customs & Excise Department, payment technology solutions and other projects.

SENIOR EXECUTIVES

Mr. YUEN Man Chung, S.B.S.

Chief Executive Officer

Mr. CHENG Chun Chung Andrew

Chief Operations Officer

Ms. PANG Kit Fong

Chief Financial Officer

TRADELINK IN NUMBERS

1988

Established

2005

Listed on SEHK

~30 years

GETS Market Leader

50,000+

Customers*

* from government, trading communities, logistics, financial sectors and retail industry

INVESTMENT HIGHLIGHTS

- ▶ Stand consistently and firmly in a dominant position in GETS market
- ▶ Strong capability in adopting innovative and cutting-edge technology to maximise values of our solutions
- ▶ Experienced management team with over 30 years' experience in the e-commerce and e-security space
- ▶ Strong & healthy financials with zero debt and gearing
- ▶ Maintain high dividend pay-out ratio

FINANCIAL HIGHLIGHTS

Revenue & Net Profit (HK\$M)

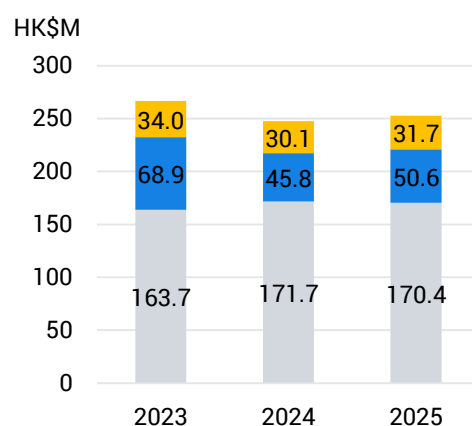
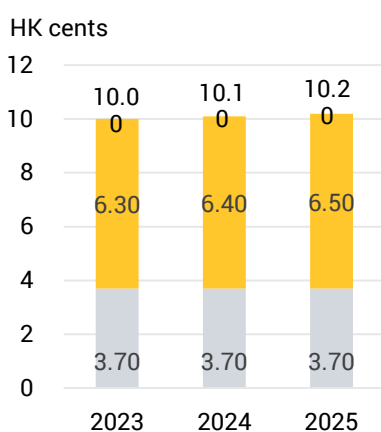
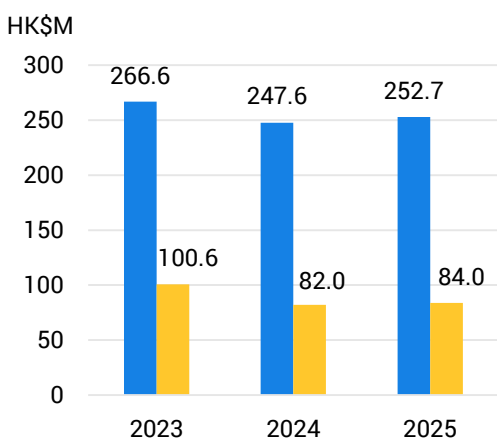
■ Revenue ■ Net Profit

Dividend per Share (HK cents)

■ Interim ■ Final

Segment Revenue (HK\$M)

■ E-Commerce (GETS & SCS) ■ Identity Management ■ Other Services



Financial Position (HK\$M)	As at 31 Dec 2025	As at 31 Dec 2024	Change
Property, plant and equipment	24.5	25.6	(4.4%)
Trade receivables and contract assets	22.5	23.9	(5.8%)
Cash and bank deposits	456.7	453.1	0.8%
Total Debt	0	0	0
Total Assets	538.6	536.1	0.5%
Net Assets	382.7	378.8	1.0%

Financial Ratios	As at 31 Dec 2025	As at 31 Dec 2024	Change
Operating profit margin	29.9%	27.2%	2.7pp
Net profit margin	33.2%	33.1%	0.1pp
Effective tax rate	11.0%	8.2%	2.8pp
Current ratio	3.30	3.24	0.06
Debtors' turnover days	15	16	1 day
Dividend payout ratio	96.5%	98.0%	(1.5pp)

INVESTOR RELATIONS & MEDIA CONTACT

Ms. Grace Wong Tel: (852) 2161 4370 Fax: (852) 2506 0188 Email: ir@tradelink.com.hk

Head Office: 11/F & 12/F, Tower B, Regent Centre, 63 Wo Yi Hop Road, Kwai Chung, Hong Kong